EXHIBIT 16A

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1
    IN THE UNITED STATES DISTRICT COURT
2
    FOR THE SOUTHERN DISTRICT OF NEW YORK
3
    H. CRISTINA CHEN-OSTER; LISA PARISI;
4
    and SHANNA ORLICH,
5
                            Plaintiffs,
6
         - against -
7
    GOLDMAN, SACHS & CO. and THE GOLDMAN
8
    SACHS GROUP, INC.,
9
                            Defendants.
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    CASE NO.: 10-cv-06950 (LBS) (JCF)
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        * * * C O N F I D E N T I A L * * *
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14
                        250 Hudson Street
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                       New York, New York
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                       July 11, 2013
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                        9:10 a.m.
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          CONTINUED DEPOSITION of CAROLINE HELLER
20
    SBERLOTI, pursuant to 30(b)(6) Notice, before
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    Sophie Nolan, RPR, a Shorthand Reporter and
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    Notary Public within and for the State of New
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    York.
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Deposition of Caroline Heller Sberloti, Volume II

CHEN-OSTER, et al. vs. GOLDMAN SACHS, et al.

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	LIEFE CARRAGER HERMANNI & DERNIGTERI LI R			
3	LIEFF CABRASER HEIMANN & BERNSTEIN, LLP	3		
4	Attorneys for the Plaintiffs	4		
5	250 Hudson Street	5		
6	New York, New York 10013	6		
7	BY: RACHEL GEMAN, ESQ.	7		
8		8		
	PHONE 212-355-9500			
9	FAX 212-355-9592	9		
10	E-MAIL rgeman@lchb.com	10		
11		11		
12	SULLIVAN & CROMWELL, LLP	12		
13	Attorneys for Defendants	13		
		14		
14	125 Broad Street			
15	New York, New York 10004	15		
16	BY: SUHANA S. HAN, ESQ.	16		
17	PHONE 212-558-4647	17		
18	FAX 212-558-3588	18		
19	E-MAIL hans@sullcrom.com	19		
20	E-WAIL hanswantrom.com	20		
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CHEN-OSTER, et al. vs. GOLDMAN SACHS, et al.

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CAROLINE HELLER SBERLOTI,

recalled as a witness, having been previously duly sworn, was examined and testified as follows:

CONTINUED EXAMINATION

BY MS. GEMAN:

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- Q. Good morning. So thank you for coming back today. My name is still Rachel Geman. Did you do any further preparation for the deposition?
 - A. I have not.
- Q. And you're aware that you're still testifying under oath?
 - A. I am.
- Q. And all the same rules from yesterday still apply. I'm entitled to your best recollection.
 - A. Yes.
 - Q. Okay. I'd like to talk a little bit about the performance systems. Can you describe for me at a high level the performance review process in the Securities Division at Goldman Sachs for the time period? Well, let's start with the present process.

MS. SULLIVAN: Objection, vague.

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- A. The performance review process is run out of the FRS system. Employees are asked to select reviewers and their managers approve their reviewer lists.
- Q. So, let's start with that. How many -- have those two steps been consistent from the time period 2000 to the present?
- A. I believe so, but 2005 to the present is the period I'm most comfortable with.
- Q. Who would have information about the review process for the period 2000 to 2005?
- A. I'm trying to think about that. It could be people from the Talent Assessment Group.
- Q. They would have knowledge about the Securities Division?
- A. They would have knowledge about the system, I guess if we're talking about the Securities Division process. I'm just trying to think of who the right person would be, Joe Spiro.
 - Q. Is he with the company still?
- A. I believe so.
 - Q. S-P-I-R-O?

A. Yes.

Q. Do you know what his position was in that time period?

A. He had a position similar to mine.

Q. And do you have knowledge about whether the Securities Division in that 2000 to 2005 time period followed the firm-wide processes in connection with firm-wide review?

MS. SULLIVAN: Objection, vague.

- A. I believe during that time -- I'm not certain. I don't know that there was a firm wide standard process or if it was all divisional during that time.
- Q. Between that -- I'm talking only about 2000 to 2005, was there a 360 review during each of those years?

A. In Securities, there was a 360 review.

- Q. Okay. And you said yesterday that there was quartiling in each of those years.
 - A. Yes.
 - Q. Okay.
 - A. To the best of my recollection.
- Q. And you also said yesterday that at no point was there manager ranking separate

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Page 266

from the quartiling. In other words, like a top down or bottom up ranking of everybody.

A. Can you explain that?

Q. Sure. Did the managers -- let's say they had ten employees in the relevant peer group to rank them 1 through 10?

A. Not that I'm aware of, no.

Q. Going back to my earlier question for at least the time period 2005 to the present, were those two steps that you outlined consistent, namely you'd begin by opening up the FRS system and the first step is that employees select reviewers and then managers would approve the review list?

A. Yes, employees select reviewers and the managers approve the list.

- Q. And has it been the case throughout the time period that managers can add or remove names?
 - A. Typically, the way the process would work is an employee would discuss the list with the manager in advance and come to an agreement and then hit submit. So that's typically how I've seen it work, managers and employees have a discussion.

CHEN-OSTER, et al. vs. GOLDMAN SACHS, et al.

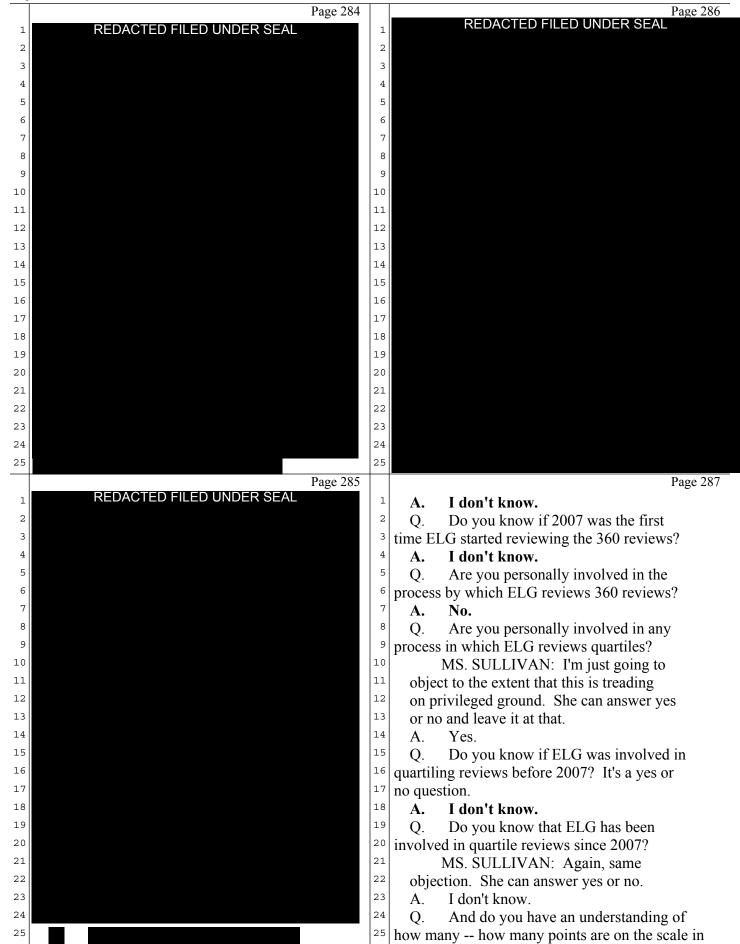
Page 268 1 Q. But do managers have the authority 2 to add or remove names if they choose? Page 268 1 REDACTED FILED UNDER SEAL	ige 270
Q. But do managers have the authority	
2 to add or remove names if they choose?	
to was of family and they are obt.	
A. Managers can add or remove names,	
but the way in practice that typically happens 4	
5 is via a discussion.	
6 Q. Okay. And the how many names	
⁷ approximately are the employees supposed to	
8 select?	
9 A. That's moved around over time, but	
varied between eight and twelve. There was a	
time period that I actually think was prior to	
2005 that it was unlimited. You know what, I'm 12	
not entirely certain. There was the average 13	
would probably be eight to twelve.	
I do remember prior to 2005 there	
being, like, even more people on folks' lists.	
17 I don't know if those were solicited or 17	
unsolicited.	
Q. And is there within the list are	
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there any divisions like priority reviews,	
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EXHIBIT 16A - TRANSCRIPT OF THE DEPOSITION OF CAROLINE HELLER SBERLOTI DATED JULY 11, 2013

(PAGES 272-283)

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- A. At the close of the meeting the quartiles are sent back to my team, Securities HCM, typically by spreadsheet and our team would load them into CRS.
- Q. Do you do anything other than load them? In other words, do you make any substantive assessment of the quartile?
- A. We aggregate the quartiles to make sure business units properly bucketed folks.
- Q. Is the only purpose for which you look at the quartile information to make sure that percentages match?

MS. SULLIVAN: Objection, vague.

- A. The main purpose we look at the quartiling information is to make sure that we have reached a distribution by business unit, region, title.
- Q. I thought you said before that the bucketing was titled within the business unit?
 - A. Yes.
- Q. What is the relevance of region and title?
- A. So, as mentioned before, some business units are global and some are not. So

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it's possible that your regions could look askew even if people were titled properly by business unit and title.

- Q. So everyone within a region is -there should be bucketing within a region as well? I just don't understand the relevance of region?
- A. Well, we'd like to be regionally sensitive and, so, we would look to see if there were any pockets in any regions that looked off. It typically doesn't happen. Given the size of our population, each region is normally not an issue, but you asked if we look at or what we look at.
- Q. So one thing you look at that's sort of the simplest thing is to make sure that within the required procedure, namely title within business unit, that the percentages are correct; is that right?
 - A. Yes.
- Q. You also look at, I think you said, region and title.
 - A. So overall title.
- Q. So you'd look at sort of all the vice presidents, for example, and to see if

there -- is there a requirement that they have to fit strictly into the quartiles or is it just supposed to be approximate?

MS. SULLIVAN: Objection, vague and compound.

A. All of it is approximate in that there's soft edges. From yesterday one of the questions was if it's 26 percent would we make somebody come down to 25 percent, we probably would not.

There's soft edges on the quartiling buckets, but we look to see that by title, by business unit, by region we're generally in line.

- Q. But just to be clear, the actual requirement is to make the buckets within business unit and title and the hope is that because the population is large enough that this would result in a situation where everyone in the same title across business units approximates the percentages; is that correct?
- A. Yes, and then we aggregate the information and look at it.
- Q. Right. And if it's -- but there's no -- as long as -- is it correct that as long

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as it approximately matches across title, then there's no cause to revisit the quartiling; is that correct?

MS. SULLIVAN: Objection, vague.

- A. If the -- if that review approximates the pickets we're looking for, then there's no reason to circle back.
- Q. And just to clarify, there's no -this may seem obvious to you, but there's no
 actual requirement to bucket between title; you
 just want to have sort of a crosscheck of the
 bucketing across titles to approximate the
 bucketing by title within business unit?

MS. SULLIVAN: Objection, vague.

- A. There is a requirement to quartile by title within business unit.
- Q. Right and if that results in overall quartiling within title, then that's a useful crosscheck but if it's a little bit soft-edged as you say, that doesn't require a revisitation of the underlying bucket so long as those buckets are appropriate?

MS. SULLIVAN: Objection, vague.

A. Soft edges that come close to what we're looking for are sufficient.

Dep	position of Caroline Heller Sperioti, Volume II	(CHEN-OSTER, et al. vs. GOLDMAN SACHS, et al.
	Page 324		Page 326
1	Q. And similarly for region, your	1	REDACTED FILED UNDER SEAL
2	expectation is that if there's been appropriate	2	
3	bucketing by business unit within title, then	3	
4	the regional distribution among quartiles will	4	
5	approximate the basic percentages; is that	5	
6	right?	6	
7	MS. SULLIVAN: Objection, vague.	7	
8	Also, I just want to note that the region	8	
9	at issue in this case is obviously Americas	9	
10	and specifically U.S.	LO	
11	A. So it should fall out to the	L1	
12	buckets that we're looking for and we review	L2	
13	the aggregate information just as a check.	L3	
14	Q. And if it does not if the United	L4	
15	States is not falling into the appropriate	L5	
16	quartiles, what under what circumstances	L6	
17	would you revisit the underlying quartile	17	
18	decisions by title within business unit?	L8	
19	MS. SULLIVAN: Objection, vague.	L9	
20	A. We look at the aggregate	20	
21	information and again soft edges are acceptable	21	
22	and typically the information would fall within	22	
23	the appropriate change.	23	
24	Q. And, so, whose decision is it about		
25	what crosses over into the inappropriate range?	25	Page 227
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